



Benefits Worksheet

Use the following worksheet to help you focus on how your attendance will meet your firm's current needs.

Example:

Your firm's current need	How attending ALA's Annual Conference & Expo will help meet that need
<i>Improve the legal management team's capabilities</i>	<i>Over 70 conference sessions covering actionable information from top leaders in the industry. Certification and accreditation hours available.</i>
<i>Gain insight into how other law firms are addressing obstacles</i>	<i>Over 17 hours of networking events that allow important connections with colleagues and business partners.</i>
<i>Evaluate new products and services serving the business of law</i>	<i>Over 200 top vendors will showcase in the expansive Exhibit Hall.</i>

Now it's your turn!

Use the table below to enter current needs unique to your firm.

Your firm's current need	How attending ALA's Annual Conference & Expo will help meet that need



1-888-593-7243



info@alaannualconf.org



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